#### FINAL TERMS FOR THE CERTIFICATES

The Base Prospectus dated 10 July 2019 expires on 9 July 2020. The updated Base Prospectus shall be available for viewing free of charge on the website of the AMF and on <a href="https://www.amundi.com">www.amundi.com</a>

MIFID II product governance / Retail investors, professional investors and eligible counterparties target market – Solely for the purposes of the manufacturer's product approval process, the target market assessment in respect of the Securities, taking into account the five categories referred to in item 18 of the Guidelines published by ESMA has led to the conclusion that: (i) the target market for the Securities is eligible counterparties, professional clients and retail clients, each as defined in MiFID II; and (ii) all channels for distribution to eligible counterparties and professional clients are appropriate; and (iii) the following channels for distribution of the Securities to retail clients are appropriate - investment advice and portfolio management, and pure execution services, subject to the distributor's suitability and appropriateness obligations under MiFID II, as applicable.

Any person subsequently offering, selling or recommending the Securities (a distributor) should take into consideration the manufacturer's target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Securities (by either adopting or refining the manufacturer's target market assessment) and determining appropriate distribution channels.

#### FINAL TERMS DATED 23 JANUARY 2020

#### Amundi

Legal Entity Identifier (LEI): 96950010FL2T1TJKR531

#### **Amundi Protect 95**

Issue of Euro 15,000,000 of Single Index Linked Certificates by Amundi under the Euro 10,000,000,000 Notes and Certificates Programme

The Base Prospectus referred to below (as supplemented by these Final Terms) has been prepared on the assumption that, other than as provided in sub-paragraph (ii) above, any offering of Certificates in any Member State of the European Economic Area that has implemented the Prospectus Directive (each a **Relevant Member State**) shall be made pursuant to an exemption from the requirement to publish a prospectus for offers of Certificates, in accordance with the Prospectus Directive, as implemented in the Relevant Member State. Accordingly, any person offering or intending to offer Certificates may only do so:

- in circumstances under which neither the Issuer nor any Dealer is under any obligation to publish a
  prospectus pursuant to article 3 of the Prospectus Directive or a supplemental prospectus in accordance
  with article 16 of the Prospectus Directive; or
- (ii) in a Public Offer Jurisdiction as referred to in paragraph 31 of Part A below, provided that such person is one of the persons referred to in paragraph 31 of Part A below and that such offer is made during the Offer Period specified for such purpose in such same paragraph.

Neither the Issuer nor any Dealer has authorised or authorises the offering of any Certificates in any other circumstances.

The expression **Prospectus Directive** means the Directive 2003/71/EC of the European Parliament and Council dated 4 November 2003 as amended or superseded and includes any measure for the implementation of such directive in the Relevant Member State.

#### PART A- CONTRACTUAL TERMS

Terms used in these Final Terms shall have the meaning given to them in the chapter headed "*Terms and Conditions of the Certificates*" of the base prospectus dated 10 July 2019, the first supplement to the Base Prospectus dated 22 August 2019, the second supplement to the Base Prospectus dated 4 October 2019, the third supplement to the Base Prospectus dated 19 November 2019, and the fourth supplement to the Base Prospectus dated 21 January 2020 which together constitute a base prospectus (the **Base Prospectus**) as defined in the Directive 2003/71/EC of the European Parliament and Council dated 4 November 2003 as amended or superseded and includes any relevant implementing measure in a relevant Member State of the European Economic Area (the **Prospectus Directive**).

This document constitutes the Final Terms of the Certificates described herein within the meaning of article 5.4 of the Prospectus Directive and must be read in conjunction with the Base Prospectus, as supplemented. All of the information concerning the Issuer and the offer of Certificates set forth in these Final Terms must be read in conjunction with the Base Prospectus. Copies of the Base Prospectus, as supplemented, shall be published, in accordance with article 14 of the Prospectus Directive and are available on the websites of (a) the AMF (www.amf-france.org) and (b) the Issuer (www.amundi.com) and copies may be obtained at the registered office of the Issuer and at the designated office of the Paying Agent. A summary of the issue is appended to these Final Terms and includes the information contained in the summary of the Base Prospectus and relevant information on the Final Terms.

A mundi

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(i)

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Redemption/Payment Basis:

| 1.  | (1)                   | Issuer:                            | Amundi  |
|-----|-----------------------|------------------------------------|---|
| 2.  | (i)                   | Series N°:                         | 11  |
|     | (ii)                  | Tranche N°:                        | 1   |
| 3.  | Specifie              | ed Currency(ies):                  | EUR ("€")                                     |
| 4.  | Aggreg                | ate Nominal Amount:                | EUR 15,000,000                                |
| 5.  | Issue Pr              | rice:                              | 100 per cent. of the Aggregate Nominal Amount |
| 6.  | (i)                   | Calculation Amount:                | EUR 100                                       |
| 7.  | (i)                   | Issue Date:                        | 14 January 2020                               |
|     | (ii)                  | Trade Date:                        | 8 January 2020                                |
|     | (iii)                 | Interest Period Commencement Date: | Not Applicable                                |
| 8.  | Maturit               | y Date:                            | 11 January 2030                               |
| 9.  | Interest Basis:       |                                    | Not Applicable                                |
| 10. | Coupon Switch Option: |                                    | Not Applicable                                |
|     |                       |                                    |   |

**Index Linked Redemption** 

12. Not Applicable Issuer/Holders redemption option: 20 June 2019 13. Authorised Issue Dates: 14. Placement method: Non-syndicated Not Applicable 15. **Hybrid Certificates:** 16. Exercise of Certificates: Not Applicable TERMS RELATING TO INTEREST (IF ANY) PAYABLE 17. Fixed Rate Certificates: Not Applicable 18. Floating Rate Certificates and Rate Linked Not Applicable Certificates 19. Zero Coupon Certificates Not Applicable Underlying 20. Reference Linked Interest Not Applicable Certificates other than Rate Linked Certificates TERMS RELATING TO REDEMPTION 21. Redemption at the Option of the Issuer Not Applicable 22. Redemption at the option of the Holders Not Applicable 23. Final Redemption Amount on each Certificate Underlying Reference Linked Final Redemption Amount 24. Underlying Reference Linked Redemption **Applicable Amount Certificates** TERMS RELATING TO THE UNDERLYING REFERENCE **(A)** (1) Share Linked Redemption Amount: Not Applicable (2) **Index Linked Redemption Amount:** Applicable Type of Certificates: Single Index Linked Certificates (i) EURO STOXX® Select Dividend 30 such as (ii) Index(ices): calculated and published by the Index Sponsor (Bloomberg code SD3E) (iii) **Index Sponsor:** STOXX Limited (iv) Exchange[s]: Each of the regulated markets or quotation systems (or any substitution market or system) on which the stocks composing the Index are mainly traded (v) Related Exchange[s]: Eurex or any substitution option or future market

(vi) Party responsible for calculation of Calculation Agent the Redemption Amount: (vii) Valuation Time: In accordance with Section 1.1.VI of Part 3 -Supplemental Term and Conditions Specified (viii) Maximum Days Eight of Disruption: Exchange Business Day Single Index Basis (ix) (x) Scheduled Trading Day Single Index Basis (xi) Additional Disruption Events: Change in Law, Hedging Disruption and Increased Cost of Hedging apply Correction Deadline: within a Settlement Cycle following the original (xii) publication and before the Maturity Date (xiii) Weighting for each Index comprised Not Applicable

(3) Fund Linked Redemption Amount: Not Applicable

in the basket:

(4) Inflation Linked Redemption Amount: Not Applicable

(5) Foreign Exchange Rate Linked Redemption Not Applicable

Amount:

(6) Commodity Linked Redemption Amount: Not Applicable

(7) Dynamic Linked Redemption Certificates: Not Applicable

# (B) TERMS RELATING TO FINAL REDEMPTION

## DETERMINATION OF THE INITIAL VALUE OF THE UNDERLYING REFERENCE:

(i) Initial Determination Date: 7 April 2020

Averaging Dates for Initial 3 April 2020, 6 April 2020 and 7 April 2020

Determination Date(s):

• Disrupted Averaging Date: Postponement

(ii) Initial Value: Determined in accordance with Value

Determination Terms set forth below

(iii) Value Determination Terms for the Basic Average Value Initial Value:

(Section 2.2 of Part 3 of the Conditions)

## DETERMINATION OF THE FINAL VALUE OF THE UNDERLYING REFERENCE:

Value Determination Terms for the Reference Value (i) Final Value in respect of any Redemption Amount Determination Date:

(Section 2.2 of Part 3 of the Conditions)

Observation Dates for any Redemption Amount Determination Date:

21 December 2029

# **DETERMINATION OF THE PERFORMANCE:**

(i) Performance: Performance 1 means Basic Performance

expressed in percentage and calculated as

follows:

 $Performance 1 = \left(\frac{Final\ Value}{Initial\ Value} - 1\right)$ 

Performance 2 means Floored Performance expressed in percentage and calculated as

follows:

 $Performance \ 2 = Max \left(Floor, \left(\frac{Final\ Value}{Initial\ Value} - 1\right) \times K\right)$ 

(Section 2.3 of Part 3 of the Conditions)

(ii) Cap: Not Applicable

Floor: For Performance 1: Floor = Not Applicable (iii)

For Performance 2: Floor = 25%

K (iv) For Performance 1: K = Not Applicable

For Performance 2: K = 35%

## DETERMINATION OF THE FINAL REDEMPTION AMOUNT:

I Terms relating to Indexed Final Redemption Not Applicable

**Amount** 

II Terms relating to Barrier Final Redemption **Applicable** 

**Amount** 

(1) Barrier Final Redemption: Not Applicable

(2) Barrier Final Redemption 2: Not Applicable

(3) Amortizing Barrier Final Redemption: Not Applicable

(4) Airbag Barrier Final Redemption: Not Applicable

Not Applicable (5) Dual Barrier Final Redemption 1: (6) Dual Barrier Final Redemption 2: Applicable Performance Condition: (i) Applicable The Final Redemption Amount shall be: if the Performance of the less than or equal to Final Redemption Barrier Underlying Reference is: Value 1 Calculation Amount x Redemption Rate if the Performance is: greater than Final Redemption Barrier Value 1 But less than Final Redemption Barrier Value 2 [1 + Participation Rate 1 x Performance 1] x Calculation Amount if the Performance is: greater than or equal to Final Redemption Barrier Value 2 [1 + Participation Rate 2 x Performance 2] x Calculation Amount Final Redemption Barrier Value 1: -5% Final Redemption Barrier Value 2: 0% (ii) Final Value Condition: Not Applicable (iii) Participation Rate 1: 100% (iv) Participation Rate 2: 100% (v) Redemption Rate: 95% 21 December 2029 (vi) Final Redemption Amount **Determination Date:** (vii) **Business Day Convention:** Following Business Day Convention (7) Dual Barrier Final Redemption 3: Not Applicable Twin Win Barrier Final Redemption: Not Applicable 25. Redemption Amount Switch Option Not Applicable 26. Automatic Early Redemption Event: Not Applicable GENERAL PROVISIONS APPLICABLE TO THE CERTIFICATES

Dematerialised Bearer Certificates

27.

Form of the Certificates:

28. Business Centre or other special provisions Not Applicable relating to Payment Dates: 29. Payment Business Day or other special provisions Following Business Day Convention relating to Payment Business Days: 30. Name [and address] of the Dealer: Amundi Finance, 90 Boulevard Pasteur, 75015 Paris France 31. Non-Exempt Offer: Certificates may not be offered by the Dealer and BAWAG P.S.K. Bank für Arbeit und Wirtschaft und Österreichische Postsparkasse AG (BAWAG **PSK**) (collectively referred to, with the Dealer, as the Authorised Offerors) other than pursuant to article 3(2) of the Prospectus Directive in Austria (Public Offer Jurisdiction) during the period from 5 February 2020 to 27 March 2020 (Offer **Period**). See also paragraph 7 of Part B below. 32. General Consent: Not Applicable 33. Total commission and concession: Maximum 0.6 per cent. of the Aggregate Nominal Amount. United States Tax Considerations 34. The Securities are not Specified Securities for purposes of Section 871(m) of the U.S. Internal Revenue Code of 1986. 35. Prohibition of Sales to EEA Retail Investors: Not Applicable Signed on behalf of the Issuer: By Fathi Jerfel Global Head of Retail Division of Amundi

Duly authorised

#### PART B- OTHER INFORMATION

#### 1. **ADMISSION TO TRADING**

(i) Admission to Trading Not Applicable

#### 2. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE OFFER

Save for any fees payable to the Authorised Offerors, no person involved in the offer of the Certificates has, as far as the Issuer is aware, any material interest in the offer. The Dealer, the Authorised Offerors and their affiliates have concluded, and may in the future conclude, financial and commercial transactions with, and may provide other services to, the Issuer during the normal course of business.

### 3. REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

(i) Reasons for the offer: Not Applicable

(ii) Estimated net proceeds: Aggregate Nominal Amount of the Tranche

(iii) Estimated Total Expenses: There are no other expenses than those defined in A-

33 above

# 4. PERFORMANCE OF UNDERLYING REFERENCE – Underlying Reference Linked Certificates only

Details of past and future performance and volatility of EURO STOXX® Select Dividend 30 Index may be obtained from STOXX Limited and in particular on its website (<a href="www.stoxx.com/index.html">www.stoxx.com/index.html</a>).

The Issuer has no intention to provide data after the issue of the Notes.

## WARNING OF THE INDEX SPONSOR (STOXX LIMITED)

STOXX Limited, Deutsche Börse Group and their licensors, research partners or data providers have no relationship to Amundi, other than the licensing of the EURO STOXX® Select Dividend 30 Index and the related trademarks for use in connection with the Securities.

#### STOXX, Deutsche Börse Group and their licensors, research partners or data providers do not:

- sponsor, endorse, sell or promote the Securities.
- recommend that any person invest in the Securities or any other securities.
- have any responsibility or liability for or make any decisions about the timing, amount or pricing of Securities.
- have any responsibility or liability for the administration, management or marketing of the Securities.
- consider the needs of the Securities or the owners of the Securities in determining, composing or calculating the EURO STOXX® Select Dividend 30 Index or have any obligation to do so.

STOXX, Deutsche Börse Group and their licensors, research partners or data providers give no warranty, and exclude any liability (whether in negligence or otherwise), in connection with the Securities or their performance.

STOXX does not assume any contractual relationship with the purchasers of the Securities or any other third parties.

## Specifically,

- STOXX, Deutsche Börse Group and their licensors, research partners or data providers do not give any warranty, express or implied, and exclude any liability about:
  - The results to be obtained by the Securities, the owner of the Securities or any other person in connection with the use of the EURO STOXX® Select Dividend 30 Index and the data included in the EURO STOXX® Select Dividend 30 Index;
  - The accuracy, timeliness, and completeness of the EURO STOXX® Select Dividend 30 Index and its data;
  - The merchantability and the fitness for a particular purpose or use of the EURO STOXX® Select Dividend 30 Index and its data;
- STOXX, Deutsche Börse Group and their licensors, research partners or data providers give no warranty and exclude any liability, for any errors, omissions or interruptions in the EURO STOXX® Select Dividend 30 Index or its data;
- Under no circumstances will STOXX, Deutsche Börse Group or their licensors, research partners or data providers be liable (whether in negligence or otherwise) for any lost profits or indirect, punitive, special or consequential damages or losses, arising as a result of such errors, omissions or interruptions in the EURO STOXX® Select Dividend 30 Index or its data or generally in relation to the Securities, even in circumstances where STOXX, Deutsche Börse Group or their licensors, research partners or data providers are aware of such loss or damage may occur.

The licensing Agreement between the "Issuer" and STOXX is solely for their benefit and not for the benefit of the owners of the Securities or any other third parties.

#### 5. **OPERATIONAL INFORMATION**

ISIN Code: FR0013471026

Common Code: 209955334

Any clearing system(s) other than Euroclear Not Applicable France/Euroclear Bank S.A./N.V. and Clearstream Banking S.A. and relevant identification number(s):

Delivery: Delivery against payment

Names and addresses of initial Paying CACEIS Corporate Trust, 1 - 3 place Valhubert, Agent(s): 75206 Paris Cedex 13, France

Names and addresses of additional Paying Not Applicable Agent(s) (if any):

#### 6. TERMS AND CONDITIONS OF THE OFFER

Total amount of the issue/ offer: EUR 15,000,000

Offer Period From 5 February 2020 to 27 March 2020 (the "Offer

End Date"), (both dates included). The Issuer reserves the right to shorten or withdraw the Offer of the Certificates, at any time on or prior to the Offer End

Date.

Offer Price:

Certificates issued on 14 January 2020 will be entirely subscribed by the Dealer.

Certificates will be then offered to the public on the secondary market during the Offer Period at an Offer Price equal to 100 € per Certificate.

Conditions to which the offer is subject:

The offer of the Certificates is conditional upon their issue and on any additional conditions set out in the standard terms of business of the Authorised Offerors, notified to investors by such relevant Authorised Offeror. Between BAWAG PSK and its customers, the offer of the Certificates is further subject to conditions that may be agreed between them and/or specified in the arrangements in place between them.

Description of application procedure (including the period during which the offer shall be open and possible changes):

Applications for the Certificates by the public, within the limit of the number of available Certificates, will be made in accordance with BAWAG PSK's usual procedures.

Investors may apply for subscription of the Certificates during the Offer Period.

Description of option to reduce subscriptions and arrangements for refunding excess amount paid by subscribers: Not Applicable

Details of the minimum and/or maximum subscription amounts (expressed either as a number of securities or total investment amount):

Not Applicable

Details of method and time limits for payment and delivery of Certificates:

The Certificates will be issued on the Issue Date against payment to the Issuer by the Dealer of the Aggregate Nominal Amount. Investors will be notified by the relevant Authorised Offeror of their allotments of Certificates and the settlement arrangements in respect thereof.

Manner and date of publication of the results of the offer:

Not Applicable

Procedure for exercise of any pre-emption rights, negotiability of subscription rights and treatment of unexercised subscription rights: Not Applicable

If the Certificates are being offered simultaneously in several countries, and if a tranche has been or is being reserved for certain prospective investors, specify which tranche: Not Applicable

Procedure for notifying subscribers of their allotments and indication whether dealing may commence prior to notification:

Investors will be notified of their allotments by BAWAG PSK. No dealing in the Certificates may take place prior to the Issue Date.

Amount of all expenses and taxes specifically charged to the subscriber or purchaser:

Not Applicable

Authorised Institution(s) in countries where the Certificates are being offered:

See Part A-31 above

Conditions relating to Issuer's consent to use the Base Prospectus:

The conditions to the Issuer's consent are that such consent (a) is only valid during the Offer Period and (b) only extends to the use of the Base Prospectus to make Non-exempt Offers of the relevant Tranche of Securities in Austria.

#### 7. PLACEMENT AND UNDERWRITING

Name(s) and address(es) of entities with overall responsibility for coordinating the issue and the various parties and, to the extent such information is known to the Issuer or the distributor, the relevant dealers in the countries where the Certificates are being offered:

The Dealer has appointed the following Authorised Offeror for the distribution of the Certificates in Austria:

BAWAG P.S.K. Bank für Arbeit und Wirtschaft und Österreichische Postsparkasse AG Wiedner Gürtel 11

1100 Vienna, Austria

Name and address of intermediaries acting as paying agents and depositary agents in each relevant country:

Not Applicable

Entities that have agreed to underwrite the Certificates on a firm commitment basis and those that have agreed to place the Certificates without a firm commitment or under "best efforts" arrangements. If the entire issue has not been underwritten, specify the proportion not underwritten.

Not Applicable

Name(s) and address(es) of entities that have undertaken to act as authorised intermediaries on the secondary market, by providing bid/ask price liquidity and description of the main terms of their undertaking:

Not Applicable

When the underwriting agreement has been or will be reached:

Not Applicable

#### ISSUE SPECIFIC SUMMARY

This summary relates to Certificates Amundi Protect 95 Single Index Linked Certificates described in the Final Terms (the **Final Terms**) to which this summary is annexed. This summary includes the information contained in the summary of the Base Prospectus relating to the Securities as well as relevant information from the Final Terms. Terms and expressions defined in the Base Prospectus and the Final Terms shall have the same meaning in this summary.

This summary must be read as an introduction to the Base Prospectus and the Final Terms (together, the **Prospectus**) and is provided as an aid to investors considering investing in the Securities, but it is not a substitute for the Prospectus. Any decision to invest in the Securities should be taken with regard to the Prospectus as a whole, including all documents incorporated by reference.

Summaries are made up of disclosure requirements known as 'Elements', which are required by Annex XXII of Delegated Regulation (EU) No. 486/2012, as amended. These elements are numbered in sections A - E (A.1 - E.7).

This summary contains all the Elements required to be included in a summary for this type of securities, Issuer. Because some Elements are not required to be addressed, there may be gaps in the numbering sequence of the Elements.

Even though an Element may be required to be inserted in the summary because of the type of securities and Issuer, it is possible that no relevant information can be given regarding the Element. In this case, a short description of the Element is inserted in the summary with the mention "not applicable".

|     | Section A - Introduction and warnings |  |  |  |
|-----|---------------------------------------|--|--|--|
| A.1 | Introduction:                         | Please note that:  |  |  |
|     |                                       | • this summary should be read as an introduction to the Base Prospectus and the Final Terms;   |  |  |
|     |                                       | any decision to invest in the Securities should be based on consideration of the Base Prospectus and the Final Terms as a whole by the investor;   |  |  |
|     |                                       | <ul> <li>where a claim relating to the information contained in the Base<br/>Prospectus and the Final Terms is brought before a court, the<br/>investor may, under the national legislation of the Member States,<br/>have to bear the costs of translating the prospectus before the legal<br/>proceedings are initiated; and</li> </ul>  |  |  |
|     |                                       | <ul> <li>civil liability attaches only to those people who have tabled the<br/>summary, including any translation thereof, but only if the<br/>contents of the summary are misleading, inaccurate or inconsistent<br/>when read together with the other parts of the Base Prospectus or<br/>if it does not provide, when read together with the other parts of<br/>the Base Prospectus and the Final Terms, key information in order<br/>to aid investors when considering whether to invest in the<br/>Securities.</li> </ul> |  |  |

| 4.0 |          |  |
|-----|----------|--|
| A.2 | Consent: | Consent: Subject to the conditions set out below, the Issuer consents to the use of the Base Prospectus in connection with a Non-exempt Offer of Securities by the Dealer and BAWAG P.S.K. Bank fûr Arbeit und Wirtschaft und Österreichische Postsparkasse AG (BAWAG PSK).  |
|     |          | Offer period: The Issuer's consent referred to above is given for Non-exempt Offers of Securities during the period from 5 February 2020 to 27 March 2020 (the <b>Offer Period</b> ).  |
|     |          | Conditions to consent: The conditions to the Issuer's consent (in addition to the conditions referred to above) are that such consent (a) is only valid during the Offer Period and (b) only extends to the use of the Base Prospectus to make Non-exempt Offers of the relevant Tranche of Securities in Austria.   |
|     |          | AN INVESTOR INTENDING TO PURCHASE OR PURCHASING ANY SECURITIES IN A NON-EXEMPT OFFER FROM AN AUTHORISED OFFEROR WILL DO SO, AND OFFERS AND SALES OF SUCH SECURITIES TO AN INVESTOR BY SUCH AUTHORISED OFFEROR WILL BE MADE, IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE OFFER IN PLACE BETWEEN SUCH AUTHORISED OFFEROR AND SUCH INVESTOR INCLUDING ARRANGEMENTS IN RELATION TO PRICE, ALLOCATIONS, EXPENSES AND SETTLEMENT. THE ISSUER WILL NOT BE A PARTY TO ANY SUCH ARRANGEMENTS WITH SUCH INVESTORS IN CONNECTION WITH THE NON-EXEMPT OFFER OR SALE OF THE SECURITIES CONCERNED AND, ACCORDINGLY, THE BASE PROSPECTUS AND THESE FINAL TERMS WILL NOT CONTAIN SUCH INFORMATION. THE RELEVANT INFORMATION WILL BE PROVIDED BY THE AUTHORISED OFFEROR AT THE TIME OF SUCH OFFER. NONE OF THE ISSUER OR THE GUARANTOR (IF APPLICABLE) HAS ANY RESPONSIBILITY OR LIABILITY TO AN INVESTOR IN RESPECT OF THE INFORMATION DESCRIBED ABOVE. |

|   | Section B – Issuer  |  |  |  |
|---|---|--|--|--|
| B.1 Legal and commercial Amundi (the Issuer). name of the Issuer: |   | Amundi (the <b>Issuer</b> ).   |  |  |
| B.2   | Registered office and legal form of the Issuer, the legislation | Amundi is a <i>société anonyme</i> organized and existing under French law, with a Board of Directors and registered in the <i>Registre du Commerce et des Sociétés</i> of Paris (Trade and Companies Register for corporate entities) |  |  |
|   | governing its activities  | under number 314 222 902. Its registered office is located at 91-93,   |  |  |

# and its country boulevard Pasteur - 75015 Paris, France (Phone: +33 1 76 33 30 30). origin: Amundi is a credit institution governed by all applicable legislative and regulatory provisions and its statutes. The economic figures for Q3 were mostly disappointing. Trade tensions in the United States (and, in Europe, the Brexit case) continued to weigh on B.4b **Trend information:** global trade and confidence. Central banks reacted to the slowdown with monetary easing measures. **United States** During O3, economic activity showed signs of further deceleration. After peaking at 3.2% in Q2 2018, real GDP growth stood at 2.3% year-on-year in Q2 2019. Investments, in particular, slowed down, as well as capital expenditure intentions, accompanied by a gradual deceleration of durable goods orders and a decline in industrial production in an extension of trends observed since mid-2018. Corporate confidence weakened, especially in the manufacturing sector. Consumption remained the main driver of growth, with fundamentals still strong despite some signs of moderation. The unemployment rate remained stable at 3.7%. The rate of activity increased, while wage growth eased. Consumer confidence declined, showing that US households are starting to question the prospects for future economic growth. Core inflation rose to 2.4%, while the Fed's inflation index remained at 1.6% year-on-year. The Fed reduced its key rate (within the range of 1.75% to 2%) to counteract the negative effects of political uncertainty and the weakness of the global environment, as new customs duties were decided, and then partially postponed, in negotiations that have not yet yielded any results. Eurozone Disappointments accumulated for the Eurozone economy in Q3. First, the publication of O2 growth figures showed a sharp slowdown in growth (GDP growth of 0.2%, after 0.4% in Q1 for the whole region, with a slight decline in the German GDP). Second, the Q3 indicators showed a worsening of the situation in the industry, particularly in Germany. This weakness can be explained, on the one hand, by the uncertainties linked to Brexit and the US trade war and, on the other hand, by significant adjustments in the German automotive sector. Some signs of contagion of these industrial difficulties in the rest of the economy (services sector and labour market) appeared, but remain limited. From a political point of view, O3 was marked by the advent of a new Italian government, whose attitude seemed to suggest a drop in tensions with the rest of the EU on several major issues (budget and immigration in particular). In Spain, no government could be formed following the April elections, which will result in a return to the polls in November. Finally, in the run-up to the new official Brexit date the ability of the UK and the EU to reach an agreement remained a major unknown. **Emerging markets** Emerging market indicators showed that the year-to-date slowdown continued in Q3. After a slight improvement in July, exports were again disappointing, and a new wave of US tariffs on products from China triggered immediate Chinese retaliation. Later in September, both countries adopted a more constructive stance ahead of the negotiations that began at the end of the month. Regarding monetary policy, the central banks stepped up their easing measures, notably with a 7.5% drop in key rates in Turkey and an unexpected drop in Thailand. China also eased its monetary policy by introducing a new policy rate, the LPR, and dropping it twice between

August and September. India, for its part, reduced corporate tax by around

10%, balancing the relative roles of the budgetary and monetary authorities.

### **Equity markets**

Equity markets became more hesitant in the third quarter, with -0.5% for the MSCI World AC measured in dollars after +11.6% in Q1 and +2.9% in Q2. In addition, the trend was irregular. Thus, after an outperformance in July (+0.2%), the benchmark index for global equities fell sharply in August (-2.6%) before partially recovering in September (+1.9%).

On a geographical basis, Japan (+2.2% in \$) and the United States (+1.1% in \$) outperformed the other regions in Q3, while the United Kingdom (-3.7% in \$), Emerging Markets (-5.1% in \$) and the Pacific excluding Japan (-6.3%), impacted respectively by tensions on Brexit and global trade, brought up the rear. As for the eurozone, it fell 2.0% in \$ but gained +2.3% in  $\epsilon$ , given the depreciation of the common currency.

The trigger for the drop this summer was President Trump's 1 August tweet, indicating a 10% increase in tariffs on an additional 300 billion Chinese imports starting 1st September. He thus ended the laborious compromise announced at the end of June at the Osaka G20, and the Chinese response a few days later, lead to a decline in the markets by nearly 6% from 26 July to 23 August. Against this background, risk aversion resulted in a rally in safe haven assets (sovereign, dollar and gold rates, etc.) and a clear outperformance of defensive sectors at the expense of cyclicals and emerging assets.

It was only from 23 August that the market started to move forward (+3.90%) from 23 August to 30 September) following the signals of appeasement sent by the two parties, which finally agreed to resume their negotiations at the beginning of October, and the accommodative messages from the Fed and the ECB, which, as they had suggested, lowered their rates in September.

In the end, despite a turbulent summer, the MSCI ACWI index was still up sharply at the end of September as it has been since the beginning of the year (+14.3%); the economic environment and uncertain corporate results have so far been offset by hopes of a geopolitical détente and additional support from the central banks.

## Interest rate markets

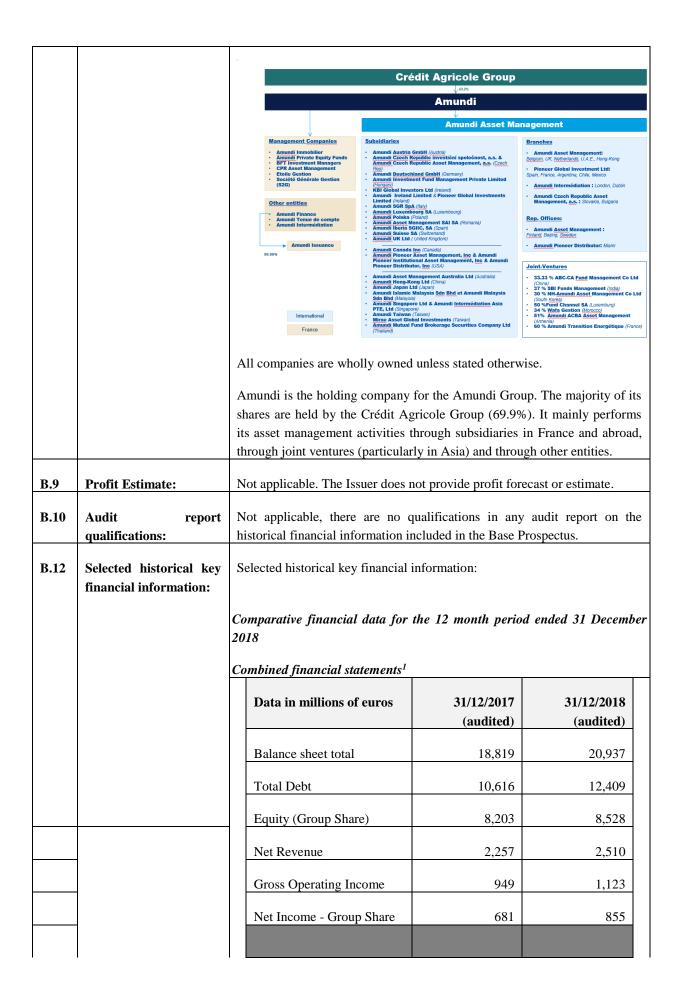
Interest rate markets were marked in October by (1) a rise in risk-free sovereign yields, (2) a tightening of interest rate spreads in the eurozone between peripheral countries and Germany and (3) a positive performance of corporate bonds.

Investors were comforted by positive progress on the US and China trade war and a stabilisation of economic indicators in the manufacturing sector.

Against this backdrop of a stabilising economic outlook, the Fed cut rates for the third time but adopted a less accommodative tone: the central bank no longer wants to cut its rates. A further rate cut will require a significant deterioration in the growth outlook of the US economy. For its part, the ECB maintains an extremely accommodative tone.

B.5 The group and the position of the Issuer within the group:

Amundi is the parent company of the Amundi group as detailed in the organisation chart, dated 31 December 2018, below.



| Cost income ratio (in %) <sup>3</sup>               | 52.4%  | 51.5%  |
|---|--------|--------|
| AuM including joint ventures (in € billion)         | 1,426  | 1,425² |
| Net inflows including joint ventures (in € billion) | +70,64 | +42,02 |

<sup>&</sup>lt;sup>1</sup> In 2018 and 2017, the information consists of combined date for Amundi (12 months of activity) and Pioneer Investments (12 months of activity)

# Comparative interim financial data for the 3 month period ended 31 March 2019

| Data in millions of euros                           | 3M 2018 <sup>5</sup> (unaudited) | 3M 2019<br>(unaudited) |
|---|----------------------------------|------------------------|
| Net Revenue <sup>6</sup>                            | 663                              | 659                    |
| Adjusted Gross Operating Income <sup>67</sup>       | 326                              | 323                    |
| Net Income - Group Share                            | 221                              | 235                    |
| AuM including joint ventures (in € billion)         | 1,452                            | 1,476                  |
| Net inflows including joint ventures (in € billion) | + 39.8                           | -6.9                   |

<sup>&</sup>lt;sup>5</sup> Combined data in Q1 2018: 3 months Amundi + Pioneer.

# Comparative interim financial data for the 6 month period ended 30 June 2019

### Balance sheet

| Data in millions of euros | 30/06/2019       | 31/12/2018 |
|---------------------------|------------------|------------|
|                           | (limited review) | (audited)  |
| Balance sheet total       | 22,913           | 20,937     |
| Total debt                | 14,564           | 12,409     |
| Equity (Group Share)      | 8,348            | 8,528      |

<sup>&</sup>lt;sup>2</sup> Inflows and assets include assets under management, under advisory and assets sold, and take into account 100% of the Asian joint-ventures' inflows and assets under management. For Wafa in Morocco, assets are reported on a proportional consolidation basis.

 $<sup>^3</sup>$  Adjusted data, excluding the amortisation of distribution contracts and excluding costs associated with the integration of Pioneer Investments

<sup>&</sup>lt;sup>4</sup> Including reinternalisation of an ECB mandate in Q1 2017 for -€6.9bn

<sup>&</sup>lt;sup>6</sup> Excluding amortisation of Unicredit, SG and Bawag distribution contracts.

<sup>&</sup>lt;sup>7</sup> In 2018, excluding costs associated with the integration of Pioneer.

## Income statement8

| Data in millions of euros    | 6M 2019          | 6M 2018          |
|------------------------------|------------------|------------------|
|                              | (limited review) | (limited review) |
| Adjusted Net Revenue9,10     | 1,332            | 1,340            |
| Adjusted Gross Operating     | 652              | 664              |
| Income <sup>9,10</sup>       |                  |                  |
| Adjusted Cost- Income        | 51,1%            | 50,5%            |
| ratio (in %) <sup>9,10</sup> | ·                | ·                |
| Adjusted Net Income          | 505              | 492              |
| Group Share 10               |                  |                  |

# Asset under management and net inflows11

| (in € billion)      | 30/06/2019 | 30/06/2018 |
|---------------------|------------|------------|
| AuM including joint | 1,487      | 1,466      |
| Ventures            |            |            |
| Net inflows         | -11.712    | +42.4      |

<sup>&</sup>lt;sup>8</sup> In H1 2018 Combined Income statement: 6 month Amundi + Pioneer / In H1 2019 excluding amortisation of UniCredit, SG, and Bawag distribution contracts.

# Comparative interim financial data for the 9 month period ended 30 September 2019

## Income statement

| Data in millions of euros                         | 9M 2019<br>(unaudited) | 9M 2018<br>(unaudited) |
|---|------------------------|------------------------|
| Adjusted Net Revenues <sup>1</sup>                | 1,989                  | 1,962                  |
| Adjusted Gross Operating Income <sup>1,2</sup>    | 973                    | 957                    |
| Adjusted Cost- Income ratio (in %) <sup>1,2</sup> | 51.1%                  | 51.2%                  |
| Adjusted Net Income<br>Group Share 1,2            | 735                    | 721                    |

<sup>&</sup>lt;sup>1</sup> Excluding amortisation of UniCredit, SG and Bawag distribution contracts.

<sup>9</sup> In H1 2018 excluding amortisation of distribution contracts / In H1 2019 excluding amortisation of UniCredit, SG, and Bawag distribution contracts.

<sup>&</sup>lt;sup>10</sup> In H1 2018 excluding amortisation of distribution contracts & excluding costs associated with the integration of Pioneer / In H1 2019 excluding costs associated with the integration of Pioneer in 2018.

<sup>&</sup>lt;sup>11</sup> Assets under management and Inflows including assets under advisory and assets sold and taking into account 100% of the Asian JV's inflows and assets under management. For Wafa in Morocco, assets are reported on a proportional consolidation basis.

<sup>&</sup>lt;sup>12</sup> Including the reinternalisation of an Italian institutional mandate for -€6.3bn in Q1 2019.

<sup>&</sup>lt;sup>2</sup> Excluding costs associated with the integration of Pioneer in 2018.

|      |   | Assets under management (A  | AUM) and net inflows <sup>1</sup>  |   |
|------|---|---|--|---|
|      |   | (in € billion)  | 30/09/2019   | 30/09/2018  |
|      |   | AuM including joint ventures  | 1,563  | 1,475   |
|      |   | Net inflows   | +31.03   | +48.52  |
|      |   | <sup>1</sup> Assets under management and inflows include assets under advisory and assets sold and take into account 100% of the Asian JV's inflows and assets under management. For Wafa in Morocco, assets are reported on a proportional consolidation basis. <sup>2</sup> Including the reinternalisation of Fineco assets for - €6.5bn in Q3 2018. <sup>3</sup> Including a new +€14.6bn mandate for the JV in India in Q3 2019. |  |   |
|      |   | Statements of no significant  | or material adverse char   | nge   |
|      |   | There has been no significant Amundi since 30 September 2   | =  | l or trading position of  |
|      |   | There has been no material at 31 December 2018.   | dverse change in the pro-  | spects of Amundi since  |
| B.13 | Events impacting the Issuer's solvency: | Not applicable. There have material extent relevant to t September 2019.  |  |   |
| B.14 | Dependence upon other group entities:   | Please refer to Element B.5 and Amundi's position withi   | •  | n of the Amundi group   |
|      |   | Amundi is the holding com<br>the existing infrastructure ar<br>control system (Risk and Pe<br>Audit) of the Amundi group<br>back office and the activit<br>provided by Amundi Finance   | nd operational resources<br>rmanent Control, Compl<br>. Moreover, the placement<br>y monitoring of the iss   | as well as the internal iance and Control and nt of the Securities, the   |
| B.15 | Principal activities of the Issuer:     | Amundi is the holding comp<br>shares are held by the Crédi<br>its asset management activit<br>through joint ventures (partic  | it Agricole Group (69.89 ies through subsidiaries i  | 6). It mainly performs in Frances and abroad,   |
|      |   | Amundi's corporate purpose entities, both in France and parties or jointly (i) operation institution which has been prudentiel et de résolution within the meaning of the creation or acquisition of i foreign entities, including investment firms and cred  | abroad, for itself or for some determined by the autissued by the French (former CECEI); (ii) a French monetary and finterests in all companies all portfolio managements. | r the account of third athorization of a credit <i>Autorité de contrôle</i> Il related transactions nancial code; (iii) the es or other French or ent companies, in all |

operations related directly or indirectly to this object or likely to facilitate its accomplishment.

On 6 June 2019, the Crédit Agricole Group presented its new group project and new medium-term plan (2019-2022) (together, the **2022 Medium-Term Plan**). The objectives selected for Amundi within the 2022 Medium-Term Plan follow on from its plan announced in February 2018.

Amundi's ambition remains unchanged: to be among the global leaders in the asset management industry, thanks to:

- the quality of the expertise and services it offers to its clients;
- its strong growth and profitability trends;
- its position as a committed financial player, in line with the threeyear action plan on Responsible Investment, announced in October 2018.

Amundi's financial targets for the period of the 2022 Medium-Term Plan are as follows:

- An average annual adjusted net income growth target<sup>1</sup> of +5%<sup>2</sup> between 2018 and 2022;
- A cost/income ratio of 53%<sup>2</sup> or less.

As part of the 2022 Medium-Term Plan, Amundi is confirming its 2020 profitability targets<sup>3</sup>:

- accounting net income ≥ €1bn,
- adjusted net income ≥ €1.05bn.

All of these objectives assume a neutral market effect over the period of 2018-2022.

In addition, the dividend payout ratio will continue to be at 65%<sup>4</sup>.

# B.16 Controlling shareholders:

A share capital increase reserved for employees has taken place in the second half of 2019. This operation, which strengthens employees' sense of belonging, has been carried out under the existing legal authorisations approved by the General Meeting of May 2019.

The impact of this operation on Net Earnings per Share is insignificant: 458,951 shares are created (representing 0.2% of capital and voting rights) and the discount offered to employees is 30%, in accordance with the guidelines of the PACTE Act<sup>1</sup> recently passed in France.

As at 14 November 2019, Amundi is 69.8% owned by Crédit Agricole group (including holdings of Crédit Agricole S.A., SACAM Développement and Crédit Agricole Immobilier), 28.8% by the public, 0.5% by employees of the Amundi group and 0.9% by treasury shares<sup>2</sup>.

<sup>1</sup> The PACTE Act: Plan d'Action pour la Croissance et la Transformation des Entreprises (Action Plan for Growth and the Transformation of Companies).

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<sup>&</sup>lt;sup>1</sup> Excluding amortisation of distribution contracts and, in 2018, excluding integration costs

<sup>&</sup>lt;sup>2</sup> Compared to 2018 adjusted net income, Group share, of €946m. This adjusted net income, Group share, excludes amortisation of distribution contracts and, in 2018, integration costs.

<sup>&</sup>lt;sup>3</sup> Press release of 9 February 2018.

<sup>&</sup>lt;sup>4</sup> Dividend payout ratio calculated using net income group share after amortization of distribution contracts

|      |  | <sup>2</sup> Treasury shares stood at 0.9% of the share capital at 14 November 2019, mainly as a result of the share buyback programme launched in November 2018 and the ongoing liquidity contract. |
|------|--|--|
| B.17 | Credit ratings assigned to the Issuer or the Securities: | The Securities are unrated.  Amundi's long-term credit rating is A+, with a stable outlook (Fitch Ratings).  |
| B.18 | Nature and scope of the Guarantee:                       | Not Applicable.  |

|     | Section C – Securities                               |  |  |
|-----|--|--|--|
| C.1 | Type and class of Securities/ISIN:                   | The Securities are certificates ( <b>Certificates</b> ) issued under Series number 11 and Tranche number 1.  |  |
|     |  | The Securities are Underlying Reference Linked Securities.   |  |
|     |  | The ISIN Code is: FR0013471026   |  |
|     |  | The Common Code is: 209955334  |  |
| C.2 | Currencies:  | The Securities are denominated in Euro and are payable in Euro.  |  |
| C.5 | Free transferability:                                | Subject to certain restrictions relating to the offer, sale and delivery of Securities and to the distribution of offer documents in the United States, the European Economic Area, the United Kingdom, Austria, Germany, Spain, France, Italy, Belgium, the Czech Republic, the Netherlands, Poland, Ireland, Switzerland, Hong Kong, Japan, Singapore and Taiwan, there is no restriction on the free transferability. |  |
| C.8 | Rights attaching to the                              | Issue Price:   |  |
|     | Securities, Ranking and restrictions on such Rights: | The Issue Price is 100% of the Specified Denomination.   |  |
|     |  | Denomination of the Securities: The Specified Denomination of the Securities is EUR 100.   |  |
|     |  | Ranking of the Securities:   |  |
|     |  | The Securities constitute direct, unconditional, unsecured and senior preferred (within the meaning of Article L.613-30-3–I-3° of the French <i>Code monétaire et financier</i> ) obligations of the Issuer and rank equally amongst themselves and (subject to exceptions provided by law) equally with all unsecured and senior preferred indebtedness of the Issuer, present or future.                               |  |
|     |  | Event of Default:  |  |
|     |  | There will be no event of default.   |  |

|      |   | All payments of principal, interest or other revenues under the Securities by the Issuer will be made without any withholding or deduction in respect of any tax, duty, assessment or governmental charge of any nature whatsoever imposed, levied or collected by or within any jurisdiction or any authority therein or thereof having power to tax, unless such withholding or deduction is required by law. The Issuer will not be obliged to make any increased payment to compensate for any such withholding or deduction.  Governing law: |
|------|---|---|
|      |   | The Securities will be governed by French law.  |
| C.9  | Interests, Redemption and Representation:   | See Element C.8 for Rights attaching to Securities, Ranking and restrictions on such Rights.  |
|      |   | Nominal interest rate:  |
|      |   | The Securities do not bear interest.  |
|      |   | Redemption:   |
|      |   |   |
|      |   | Final Redemption Amount: Unless previously redeemed early, purchased or cancelled, each Security will be redeemed on 11 January 2030 (the <b>Maturity Date</b> ) in cash at an amount calculated as specified in Element C.18.  |
|      |   | Early Redemption: Not Applicable.   |
|      |   | Early Redemption for tax reasons and illegality: the Securities may be redeemed early for tax reasons and illegality at the Issuer's discretion at the Early Redemption Amount calculated in accordance with the Terms and Conditions.  |
|      |   | The Securities may also be redeemed early due to market disruption event or additional market disruption event at the Issuer's discretion at the Early Redemption Amount calculated in accordance with the Terms and Conditions.  |
|      |   | Yield: Not Applicable.  |
|      |   | <b>Representative of Holders</b> : The Holders of the Securities are not grouped in a <i>Masse</i> .  |
| C.10 | Derivative component<br>in the interest payment<br>(explanation of how the<br>value of the investment<br>is affected by the value<br>of the Underlying<br>Reference, especially | Not Applicable.   |

|      | under the circumstances when the risks are most evident):   |   |
|------|---|---|
| C.11 | Admission to Trading:   | The Securities are not admitted to trading.   |
| C.15 | Description of how the value of the investment is affected by the value of the Underlying Reference: (unless the securities have a nominal value of at least €100,000): | The redemption amount due under the Securities is calculated by reference to the Underlying Reference.  See also Element C.18 below.  |
| C.16 | Expiry/maturity date of<br>the derivative<br>instruments - exercise<br>date / final reference<br>date:  | Unless redeemed early, each Security will be redeemed on the Maturity Date specified in Element C.9 at the Final Redemption Amount.  The Determination Dates for the Securities are specified in Element C.18.  |
| C.17 | Settlement procedure for derivative instruments:  | The Securities will be cash settled.  |
| C.18 | Conditions relating to the return on derivative instruments:  | <ul> <li>Final Redemption:</li> <li>Unless previously redeemed, purchased or cancelled, each Security will be redeemed on the Maturity Date at its Final Redemption Amount, calculated as follows: Dual Barrier Final Redemption 2 in accordance with the following provisions:</li> <li>The Final Redemption Amount shall be: <ul> <li>If the Performance of the Underlying Reference is less than or equal to Final Redemption Barrier Value 1:</li> <li>Calculation Amount x Redemption Rate</li> <li>If the Performance of the Underlying Reference is greater than the Final Redemption Barrier Value 1 but less than the Final Redemption Barrier Value 2:</li> <li>[1 + Participation Rate 1 x Performance 1] x Calculation Amount</li> <li>If the Performance of the Underlying Reference is greater than or equal to the Final Redemption Barrier Value 2:</li> <li>[1 + Participation Rate 2 x Performance 2] x Calculation Amount</li> </ul> </li> <li>where:</li> </ul> |
|      |   | - Calculation Amount : 100 EUR  |

|      | Т                      |   |
|------|------------------------|---|
|      |                        | - Redemption Rate : 95%   |
|      |                        | - Final Redemption Barrier Value 1 : -5%  |
|      |                        | - Final Redemption Barrier Value 2:0%   |
|      |                        | - Participation Rate 1: 100%  |
|      |                        | - Participation Rate 2:100%   |
|      |                        | - <b>Performance 1</b> means Basic Performance expressed in percentage determined by the Calculation Agent in accordance with terms I.C.1. of Section 2.3 ( <i>Level and Performance Determination Terms</i> ) of Part 3 of the Terms and Conditions of the Securities and calculated as follows: $Performance 1 = \left(\frac{Final\ Value}{Initial\ Value} - 1\right)$                                      |
|      |                        | - <b>Performance 2</b> means Floored Performance expressed in percentage determined by the Calculation Agent in accordance with terms I.C.5. of Section 2.3 ( <i>Level and Performance Determination Terms</i> ) of Part 3 of the Terms and Conditions of the Securities and calculated as follows: $Performance 2 = Max \left( Floor, \left( \frac{Final Value}{Initial Value} - 1 \right) \times K \right)$ |
|      |                        | - <b>Final Value:</b> Reference Value as determined by the Calculation Agent on the Final Redemption Amount Determination Date according to the terms of Section 2.2 ( <i>Value Determination Terms</i> ) of Part 3 of the Terms and Conditions of the Securities.  |
|      |                        | - Final Redemption Amount Determination Date : 21 December 2029   |
|      |                        | - <b>Initial Value</b> : Basic Average Value as determined by the Calculation Agent on the Initial Determination Date according to the terms of Section 2.2 ( <i>Value Determination Terms</i> ) of Part 3 of the Terms and Conditions of the Securities.   |
|      |                        | - Initial Determination Date: 7 April 2020  |
|      |                        | - Averaging Dates for the Initial Determination Date: 3 April 2020, 6 April 2020 and 7 April 2020   |
|      |                        | - <b>Floor</b> = 25%  |
|      |                        | - <b>K</b> = 35%  |
|      |                        | - <b>Underlying Reference</b> : EURO STOXX® Select Dividend 30 Index as calculated and published by its Index Sponsor (Bloomberg code: SD3E).   |
| C.19 | Exercise price / final | The Final Value of the Underlying Reference will be determined by the   |

|      | reference price of the underlying reference:  | Calculation Agent in accordance with the determination mechanisms set out in Element C.18 above.  |
|------|---|---|
| C.20 | Type of Underlying<br>Reference used and<br>where to find<br>information on it:                               | The Underlying Reference is EURO STOXX® Select Dividend 30 Index.  Information relating to the Underlying Reference can be obtained from STOXX Limited and in particular on its website ( <a href="www.stoxx.com">www.stoxx.com</a> – code SD3E). |
| C.21 | Indication of the market where the securities will be traded and for which the prospectus has been published: | For information on the market on which the Securities will be admitted to trading and for which the Base Prospectus has been published see Element C.11.  |

|     | Section D – Risks               |  |  |
|-----|---------------------------------|--|--|
| D.2 | Key risks regarding the Issuer: | Amundi is exposed to certain risk factors that may affect its capacity to fulfil its obligations under the Securities. These risk factors related to Amundi, its operations and its industry include, without limitation:  |  |
|     |                                 | - risks borne by Amundi related to own account activities, including:  |  |
|     |                                 | <ul> <li>risk associated with the investment portfolio, including<br/>the risk of loss of value on investments made by Amundi<br/>on its balance sheet;</li> </ul>   |  |
|     |                                 | liquidity risk, including the risk of margin calls on collateralised OTC transactions;   |  |
|     |                                 | <ul> <li>foreign exchange risk, including the risk that is primarily<br/>linked to the structural positions resulting from stakes<br/>acquired abroad;</li> </ul>  |  |
|     |                                 | interest rate risk, including the risk that is primarily generated by the investment portfolio; and  |  |
|     |                                 | credit risk, including the risk from securities that are held directly or by guaranteed funds,   |  |
|     |                                 | such risks may result in a discrepancy between the asset versus liability structure, a drop in investment value (obligation to retain shares, negative Mark to Market), a negative market effect on assets on balance sheet, not offset by changes in liabilities, or in financial losses. |  |
|     |                                 | - risks related to third-party asset management, including:  |  |
|     |                                 | investment risk, including the regulatory risk (market)  |  |

performance, credit, liquidity and OTC countervaluation); and

extra-financial risk, including risks relating (i) to a SRI
offering that does not comply with investor expectations
in terms of merit and commitment and (ii) to the indirect
risk for Amundi resulting from its responsibility
regarding ESG commitments,

such risks may have consequences with respect to client compensation, or may result in penalty applied by the regulator, closure of a fund (reputational risk), *ad hoc* support measures, customer disaffection or have impact on image (reputation risk) that may affect Amundi's income.

- risks related to Amundi's exposure in the portion of its business conducted on behalf of third parties, including:
  - risk on guaranteed funds, including the risk in the form of financial compensation paid by Amundi to its clients in the event of under-performance on guaranteed products;
  - risk on index-linked bonds, including the risk of loss in the event of an adverse change in the real estate market;
     and
  - risk on derivative brokerage, including the risk of loss in the event of the default of a counterparty combined with an adverse change in the markets,

such risks may lead to (i) unsatisfactory performance in relation to the guarantee given or to the capital guarantee attached to bonds indexed on real estate, therefore requiring the payment of a "performance complement" by Amundi, (ii) a drop in the valuation of assets resulting in a decrease in overall commissions, (iii) an impossibility of selling underlying fund units in which a portion of the proceeds generated by these issuances are reinvested to generate the liquidity required to finance redemption and (iv) an exposure of Amundi to the risk of counterparty default.

- risks across business lines, including:
  - business risk in this business sector, including the risk with a uniform impact on all asset management companies;
  - business risk specific to Amundi, including the risk solely impacting Amundi, or noticeably more so than competitors;

- regulatory and legal risks, including the risk in the form
  of costs for achieving compliance with various
  regulations and the payment of fines, regulatory reforms
  may in particular reduce client interest in Amundi
  products leading to an adverse impact on assets under
  management and results;
- non-compliance risk, including risks related to legal, administrative or disciplinary sanctions, financial losses and reputational damage;
- operational risk, including risks related to legal, administrative or disciplinary sanctions, financial losses, reputational damage, loss of expertise or to the nonavailability of IT systems (cyber-attack or other) preventing the completion of market transactions (potential losses from breaches);
- risk of the dilution or cancellation of Amundi shares, including the risk resulting in a negative impact on the market value of Amundi shares and the risk of divergences in the interests of Amundi and its shareholders;
- tax risks, including risks in the form of tax reassessments or the payment of late fees, fines and penalties and risks related to increases in tax expenses and costly reporting requirements.
- risks related to failure to attain the objectives set out in the Crédit
   Agricole Group's medium-term plan:
  - on 6 June 2019, the Crédit Agricole Group presented its new group project and new medium-term plan (2019-2022) (together, the **2022 Medium-Term Plan**). The 2022 Medium-Term Plan contains a certain number of financial objectives linked notably to income, expenditure, net profit and equity ratios for entities within the Crédit Agricole Group, including Amundi. As such, the objectives selected for Amundi within the 2022 Medium-Term Plan are as follows: (i) an average annual adjusted net income growth target<sup>5</sup> of +5%<sup>6</sup> between 2018 and 2022 and (ii) a cost/income ratio of 53%<sup>56</sup> or less. As part of the 2022 Medium-Term Plan, Amundi is confirming its 2020 profitability targets<sup>7</sup>: (i) accounting net income ≥ €1bn, and (ii) adjusted net income ≥ €1.05bn. All of these objectives assume a neutral market

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<sup>&</sup>lt;sup>5</sup> Excluding amortisation of distribution contracts and, in 2018, excluding integration costs

<sup>&</sup>lt;sup>6</sup> Compared to 2018 adjusted net income, Group share, of €946m. This adjusted net income, Group share, excludes amortisation of distribution contracts and, in 2018, integration costs.

<sup>&</sup>lt;sup>7</sup> Press release of 9 February 2018.

|            | T                                    |  |
|------------|--------------------------------------|--|
|            |                                      | effect over the period of 2018-2022. In addition, the dividend payout ratio will continue to be at 65%. These financial objectives have been established principally for the purposes of internal planning and allocation of resources, and are based on a number of economic and commercial hypotheses. These financial objectives do not constitute projections or forecasts of results. Amundi's actual results may differ (and could differ significantly), in several respects, from these objectives, notably if one or more events described in the risk factors set out in this section occurs. The success of the 2022 Medium-Term Plan depends on a large number of initiatives (on a significant scale, as more reduced) being implemented within the various entities of the Crédit Agricole Group, including notably Amundi. Although a large number of these objectives may be attained, it is unlikely that they will all be and it is not possible to predict, among these objectives, which will be attained and which will not. The 2022 Medium-Term Plan also provides for significant investments, but if the objectives of the 2022 Medium-Term Plan are not attained, the return on such investments will be less than that predicted. If Amundi does not fulfil the objectives set out in the 2022 Medium-Term Plan, its financial situation and its results could be adversely affected. |
|            |                                      | - As a French credit institution (établissement de crédit), Amundi must comply with the provisions of Directive 2014/59/EU providing for the establishment of an EU-wide framework for the recovery and resolution of credit institutions and investment firms (the <b>BRRD</b> ) as implemented under French Law. The impact of the BRRD and its implementing provisions on credit institutions, including Amundi, is still partially unclear but its current and future application or the taking of any action under it could materially affect the value of any Securities issued by Amundi and the ability of the Issuer to satisfy its obligations under the   |
|            |                                      | Securities.  |
| D.3        | Key risks regarding the Securities:  | Together with the risks relating to the Issuer (including the risk of default), which could affect the capacity of the Issuer to fulfil its obligations under the Securities, certain factors are material for the purpose of assessing the risks associated with the Securities issued. They include in particular risk factors related to:   |
|            |                                      | liquidity/trading of the Securities on the secondary market  |
|            |                                      | The Securities may not have a trading market when issued. It cannot be guaranteed that an active market for the Securities will develop or that there will always be liquidity on such market should it develop. Consequently, Holders may not be able to sell   |
| 8 D:-:: 1- | nd payout ratio calculated using net | income group share after amortization of distribution contracts  |

<sup>&</sup>lt;sup>8</sup> Dividend payout ratio calculated using net income group share after amortization of distribution contracts

their Securities before the Maturity Date.

• the market value of the Securities

The market value of the Securities can be affected by a number of factors, including but not limited to, the value of the Underlying Reference (for the Underlying Reference Linked Securities), the period remaining until maturity and volatility and these factors mean that the market value of the Securities may be lower than the Final Redemption Amount.

exchange rates

Investors whose financial activities are carried out mainly in a currency other than the issue currency of the Securities incur a risk related to currency conversion.

- with a cap, a floor, averaging, weighting of Underlying References in a basket, a barrier or a lock-in of the value and/or the performance of the relevant underlying reference in the calculation of interest or redemption amounts];
- the specific features and structure of a particular issue of Securities and particularly where barrier characteristics apply in relation to Securities with barriers of the relevant underlying reference in the calculation of redemption amount
- the exposure, nature and characteristics of the Underlying Reference(s)

An investment in Underlying Reference Linked Securities may entail significant risks that are not incurred by an investment in vanilla debt securities. Risk factors related to Underlying Reference Linked Securities include exposure to an index. Such a Security may involve similar or higher risk (particularly where there is a leverage effect) when compared with a direct investment in the Underlying Reference(s).

The Underlying Reference(s) entail(s) its(their) own risks and exposes the Holder to a partial or total loss of their investment. The interest amount and/or the redemption amount of such a Security will depend on the performance of the Underlying Reference(s) and the occurrence of an event capable of affecting such Underlying Reference(s).

the law and taxation regime applicable to the Securities

The Securities are governed by French law in force at the date of the Base Prospectus. No assurances can be given regarding the consequences of a judicial ruling or a change to legislation or its subsequent interpretation as at the date of the Base Prospectus.

Purchasers and potential sellers of Securities should be aware that

they may have to pay taxes or documentary charges or duties in accordance with the laws and practices of the jurisdiction into which the Securities are transferred or other jurisdictions. A withholding tax may be applied with respect to certain types of Securities (notably in relation to the U.S. Hiring Incentives to Restore Employment Act which imposes a 30% withholding tax if certain conditions are met).

• French law on insolvency procedures

In accordance with French law on insolvency procedures, bond holding creditors are automatically grouped into a single group of creditors to protect their common interests should a safeguarding procedure (procédure de sauvegarde), an accelerated safeguarding procedure (procédure de sauvegarde accélérée), an accelerated financial safeguarding procedure (procédure de sauvegarde financière accélérée) or administration proceedings (procédure de redressement judiciaire) be brought in France, against the Issuer.

• changes to the Terms and Conditions of the Securities

Holders not present and unrepresented at a General Meeting voting on changes to the Securities, may find themselves bound by the vote of present or represented Holders even if they disagree with this vote.

• potential conflicts of interest between the Issuers, the Calculation Agent and Holders.

The Calculation Agent being a subsidiary company of the Issuer, potential conflicts of interest between Amundi and the Calculation Agent affecting the Holders cannot be ruled out. Although the Calculation Agent is required to fulfil its duties in good faith in exercising reasonable judgement, potential conflicts of interests may arise between the Holders and the Calculation Agent, including with respect to certain determinations that the Calculation Agent may do, upon the occurrence of certain events such as a case of market disruption or disturbance. Furthermore, potential conflicts of interest may arise because of Amundi Finance's role as Arranger, Dealer and/or Calculation Agent of the Securities.

- The Benchmark Regulation could result in an adjustment to the terms and conditions of the Securities, early settlement, valuation by the Calculation Agent, delisting or other consequences, depending on the specific provisions of the relevant terms and conditions applicable to the Securities, in each case, without the consent of Holders of Securities.
- The Securities may not be a suitable investment for all investors.

In certain circumstances, the Holders of Securities could lose all or a

|     |               | significant part of their investment of principal or of their investment in                        |
|-----|---------------|--|
|     |               | general.   |
| D.6 | Risk warning: | See Element D.3 for the key risks relating to the Securities.                                      |
|     |               | WARNING: INVESTORS INVESTING IN SECURITIES THAT CONSTITUTE DERIVATIVE INSTRUMENTS UNDER REGULATION |
|     |               | 809/2004/EC AS AMENDED, COULD LOSE ALL OR PART OF THE  |
|     |               | VALUE OF THEIR INVESTMENT.   |

|      | Section E – Offer   |   |  |
|------|---|---|--|
| E.2b | Reasons for the offer and use of proceeds:                          | The net proceeds from the issue of Securities will be used by the Issuer [for its general financing requirements and hedging its obligations under the Securities.  |  |
| E.3  | Terms and conditions of the offer:                                  | The Securities are being offered as a Non-exempt Offer in Austria.  |  |
|      |   | Offer Period: From 5 February 2020 to 27 March 2020 (the "Offer End Date"), (both dates included). The Issuer reserves the right to shorten or withdraw the Offer of the Certificates, at any time on or prior to the Offer End Date.   |  |
|      |   | Offer Price: Certificates issued on 14 January 2020 will be entirely subscribed by the Dealer. The Aggregate Nominal Amount of Certificate is EUR 15,000,000. Certificates will be then offered to the public on the secondary market during the Offer Period at an Offer Price equal to 100 € per Certificate. |  |
|      |   | Conditions to which the Offer is subject: The offer of the Securities is subject to their issuance.   |  |
|      |   | Description of the application procedure: Applications for the Certificates by the public within the limit of the number of available Certificates will be made in accordance with the BAWAG PSK usual procedure  |  |
|      |   | Details of the minimum and/or maximum subscription amounts: Not Applicable  |  |
|      |   | Manner and date of publication of the results of the Offer: Not Applicable.   |  |
| E.4  | Interests of natural and legal persons involved in the issue/offer: | Excluding commissions payable to the various parties involved in the issue of the Securities, no person involved in the issue of the Securities has, as far as the Issuer is aware, a significant interest in the issue.  |  |
| E.7  | Estimated expenses charged to the investor by the Issuer:           | Estimated expenses charged to the investor by the Issuer or the relevant offeror amount to maximum 0.6 % of the Aggregate Nominal Amount.   |  |